### SEA Change: A Strata Energy Advisor Program for BC

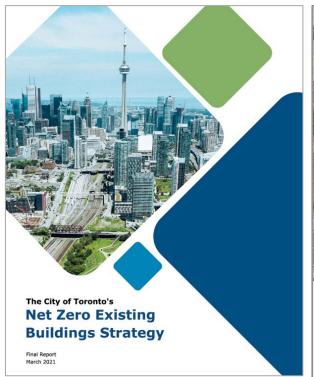
BC Building Envelope Council March 31st, 2022

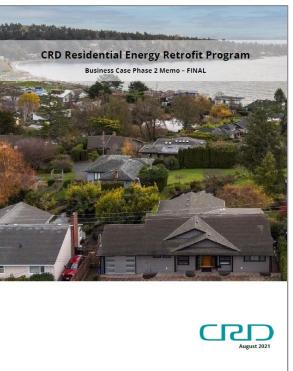


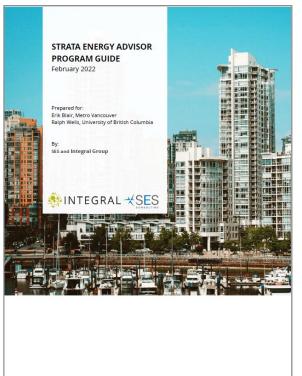


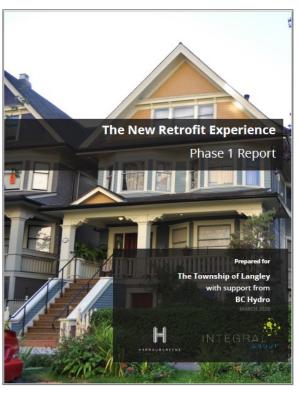
### Integral

An international network of engineers and consultants collaborating under a single "deep green" umbrella.







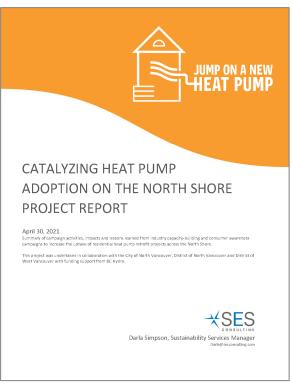


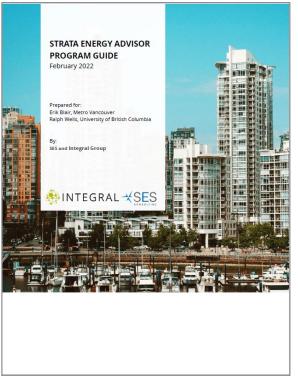


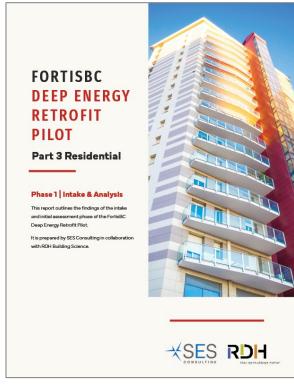
### **SES Consulting | Engineering Energy Efficiency**

We're a team of engineers and sustainability professionals dedicated to addressing climate change by reducing energy use in buildings.













### **Our Project Objective**

# To define the value proposition and draft program playbook for a province-wide strata energy advisor program.

The medium-term goal is to see the SEA program launched **province-wide** as a partnership between local governments, the Province of BC and/or the Federal Government, with a strong emphasis on carbon reduction.



#### **Project Partners & Stakeholders**

#### **Advisory Group**

- Metro Vancouver
- University of BC
- City of Vancouver
- City of Victoria
- District of Saanich
- Resort Municipality of Whistler
- City of New Westminster

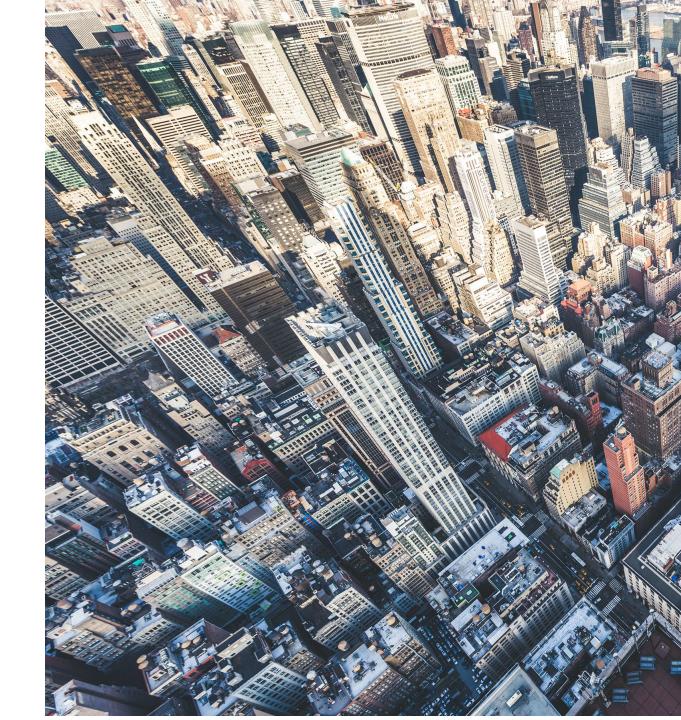
#### **Steering Committee**

- FRESCo
- BC Ministry of Energy, Mines and Low Carbon Innovation
- CHOA
- VISOA
- FirstService Residential
- BC Hydro
- Pembina Institute
- NRCan
- Ecolighten
- City of Kamloops
- Capital Regional District



### **Meeting Our Climate Targets**

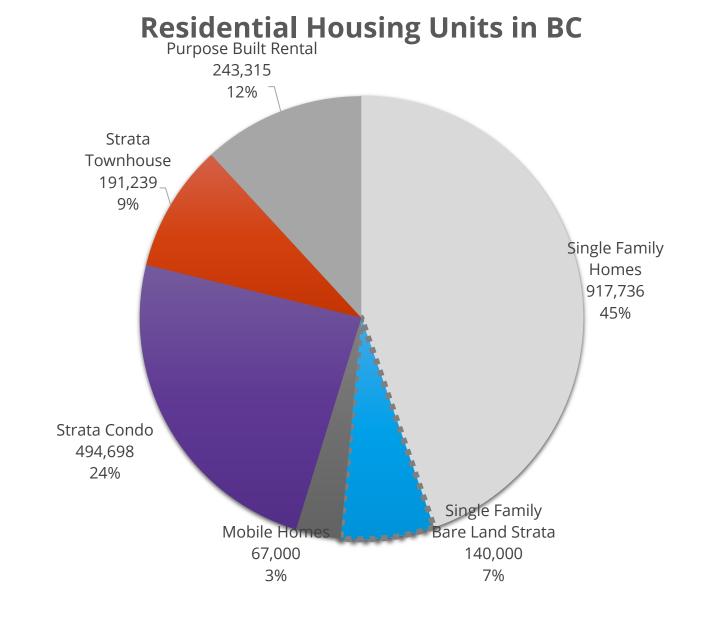
- Provincial and federal 2050 targets: net-zero economy-wide
- Provincial 2030 targets:
  - Economy-wide: 40% reduction in carbon emissions
  - Buildings and communities: ~60%
     reduction in carbon emissions
- Pembina Institute: need to retrofit 4.5%
   of buildings per year between now and 2040





#### **Strata Buildings in BC**

- An estimated ~680,000 strata units in BC\*
- Strata units make up ~33% of housing units in the Province\*
- Baseline emissions:
  - 1.25 million tCO₂e per year\*
  - 18% of BC building sector emissions\*
- An estimated 7.5% of strata undertake a renewal project every year

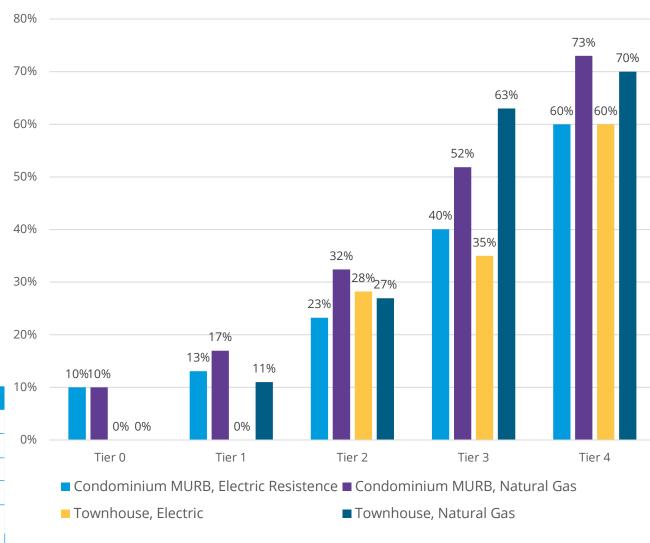




### **Estimating Strata GHG Savings Potential**

- Generated baseline energy use of stratas by applying BC estimates of home energy use & heating types to strata stock
- Analyzed 5 tiers of retrofits using SEA pilot and Integral studies
- Estimated savings for each tier and building typology across the stock to generate total annual savings potential
- Estimated cumulative savings based on varying levels of penetration (typical lifetime savings)

Tier	Retrofit
Tier 0	RCx/Tune-up (N/A for townhomes)
Tier 1	Normal Renewal
Tier 2	Energy Retrofit
Tier 3	Conventional Comprehensive Retrofit
Tier 4	Heat Pump Fuel-Switch Retrofit





### Strata Buildings Have Huge Emissions Savings Potential!



Total GHG savings potential

751,816 tCO<sub>2</sub>e/yr. 17 million tCO<sub>2</sub>e cumulative



Total annual strata GHG savings as a percentage of estimated strata emissions

60%



Total annual strata GHG savings as a percent of provincial building sector emissions in 2018

11.1%



Total potential number of BC households impacted per year

~52,000



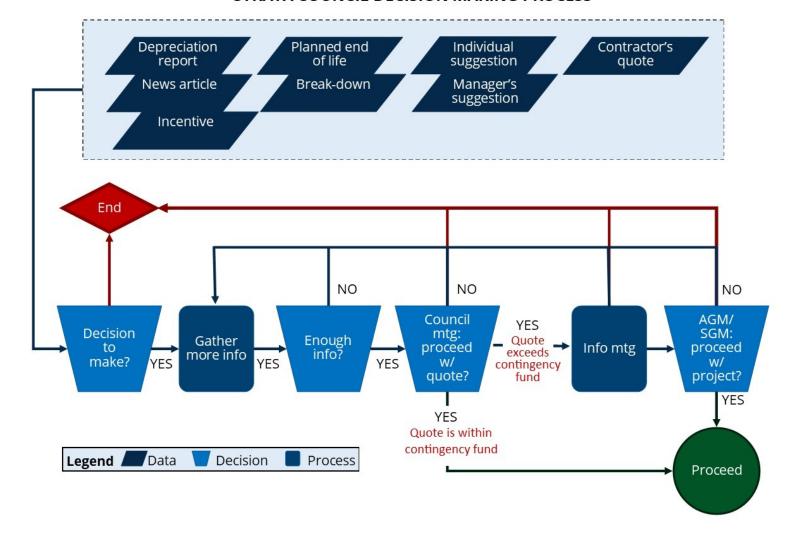
#### **Known Barriers to Strata Retrofits**



# Complicated ownership structure

- Approval processes
- Strata council turnover
- Limited scope of depreciation report requirements

#### STRATA COUNCIL DECISION MAKING PROCESS





#### **Known Barriers to Strata Retrofits**



## Complicated ownership structure

- Approval processes
- Strata council turnover
- Limited scope of depreciation report requirements



# Need for specialized knowledge and capacity

- Capacity of strata councils
- Capacity of property managers
- Emerging low-carbon technologies



#### **Known Barriers to Strata Retrofits**



## Complicated ownership structure

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# Need for specialized knowledge and capacity

- Capacity of strata councils
- Capacity of property managers
- Emerging low-carbon technologies



## Financial constraints

- Limited access to capital
- Increasing condo insurance rates
- Affordability



### **Benefits of Retrofitting**

# Carbon and Energy Reduction

- Preparing for forthcoming energy and carbon regulations homes and buildings
- Value alignment for prospective and current strata owners

#### Improved Resilience

 Increased resilience to climate threats including extreme heat, and smoke from wildfires

#### Decreased Energy Bills

- Energy and utility bill savings for residents
- ~60% of strata
   energy bills are
   paid through strata
   fees

# Improved Health and Safety

- Better indoor air quality
- Thermal comfort

#### Jobs and Economic Growth

- Increased number of jobs for consultants/ trades
- Larger project scopes





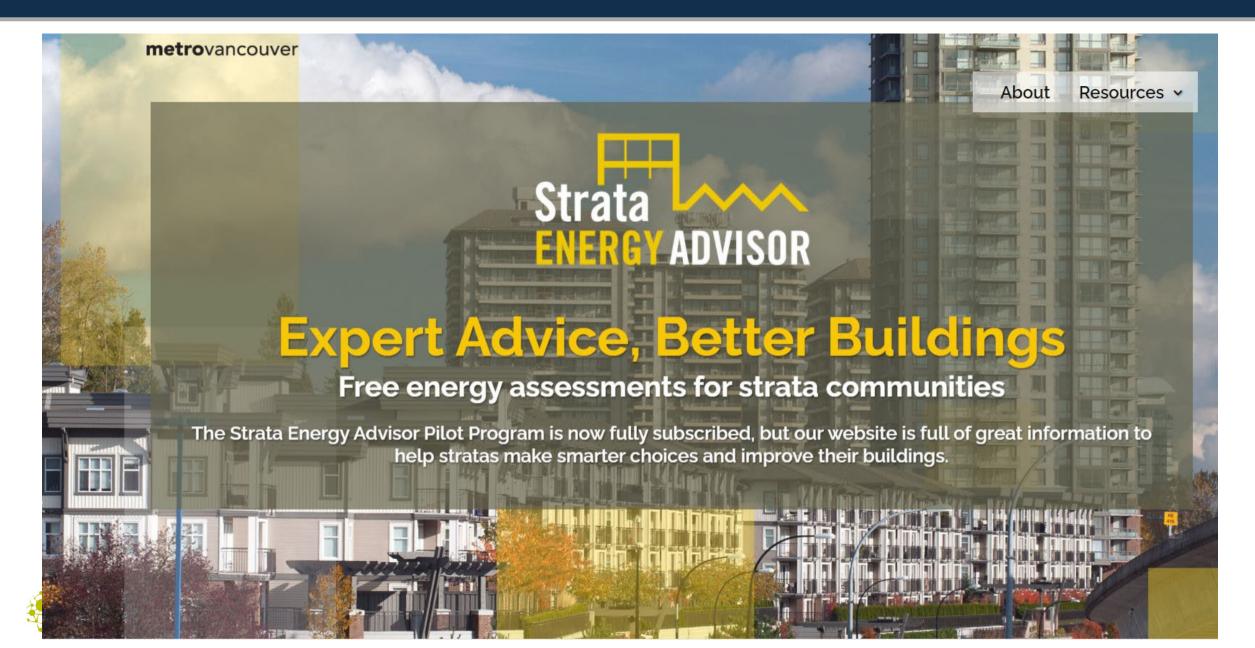








### **Strata Energy Advisor Pilot Program**



### **Strata Energy Advisor Pilot Program- Streams**



- 29 buildings
- 30% total lifetime GHG's saved



- 8 buildings
- 57% total lifetime
   GHG's saved



- 1 building
- 13% total lifetime
   GHG's saved



### **Strata Energy Advisor Pilot Program - Results**

# SEA pilot participation

Over 200 strata registered Completed 82 walk-through assessments

38 buildings completed retrofits

Resulted in 2,265 tonnes of verified lifetime GHG reductions



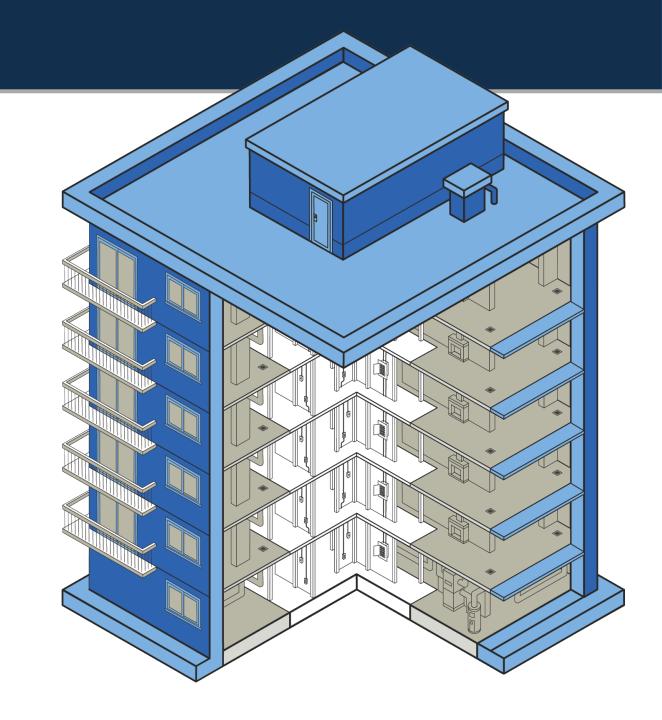
#### Strata Energy Advisor Pilot Program - What We Learned

- 1 Strata-owned buildings want to be more efficient.
- 2 Approval timelines can be shortened with the right support.
- 3 There is good opportunity to improve building performance and reduce utility costs.
- 4 Strong relationships are key to program success.
- 5 Education is a key component of any program.



### SEA Program Redesign

- Intended host organization: Province of BC
- Leveraging existing programs
- Building as a system approach (integrated, including resilience)
- Supporting a path towards Deep Energy Renewals
- Start smaller and scale-up
- Support will scale down over time





### **High Level Program Design – Core Principles**



Relationships



Credibility & Trust





Ease of Access



#### Renewed Strata Energy Advisor Program

1 OUTREACH Via channel partners, targeted.

APPLICATION
Simple, online, including utility data.

3 INTAKE
Quarterly, identifying best candidates.

ASSESSMENT
Site visit, business case & low-carbon roadmap.

APPROVALS

Decision Point
Strata Council &
Ownership @AGM

6 PROCURE

Help Property Mngr. with scope of work & finding contractors.

FINANCE

Light touch; accessing rebates & financing.

8
IMPLEMENT
Light touch; phone support.

REPORT
Close the loop;
owners impact report
& case studies.

10
MONITOR
Annual benchmarking to verify energy impacts.



#### **Program Features**

→ Building
 Benchmarking
 + online
 interface that

information

can save

m Business Case
w/ systems
approach +
coordinated
access to
incentives

▼ Renewal Road
Map w/ now –
next projects
aligned with
depreciation
report & lowcarbon goals

□ Education & Support w/ ownership communications & third-party advice\*



### **How Might this Impact Strata Buildings**

#### **Raise Awareness**

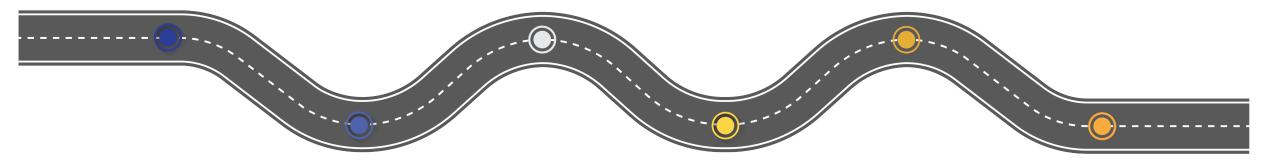
Clarify policy, renewal opportunities and their triggers as well as co-benefits

#### **De-mystify Low Carbon**

Create a path to a low-carbon building through renewal road map

#### **Accelerate Approvals**

Support strata's through approval process and reduce number of voting cycles



#### **Increase Readiness to Act**

Support to take action, including accessing rebates will create urgency to act

#### **Reduce Uncertainty**

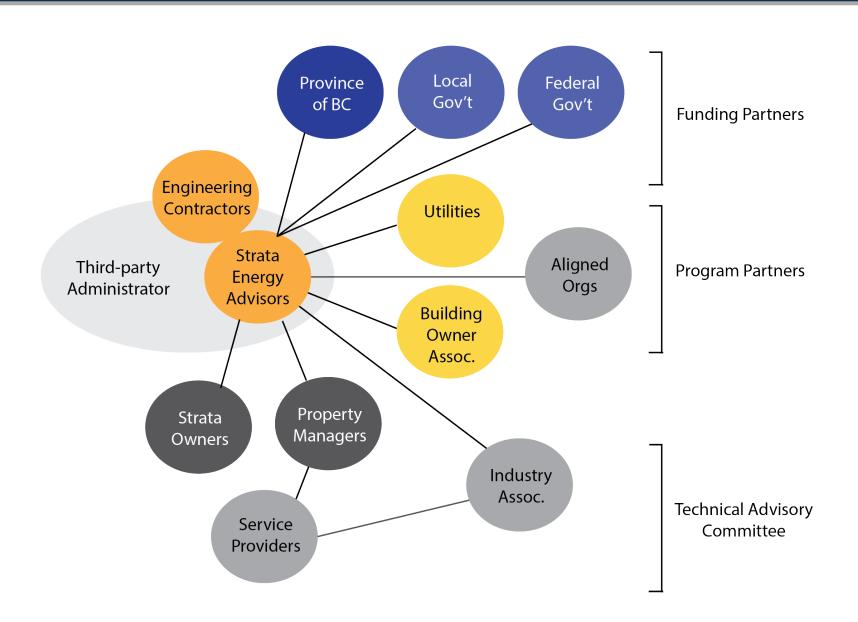
Prepare a business case, including co-benefits and compare options

#### **Improve Outcomes**

Support through implementation and focus on performance outcomes



### **Program Stakeholders**





### **How Might this Impact Industry**

#### **Increased Demand**

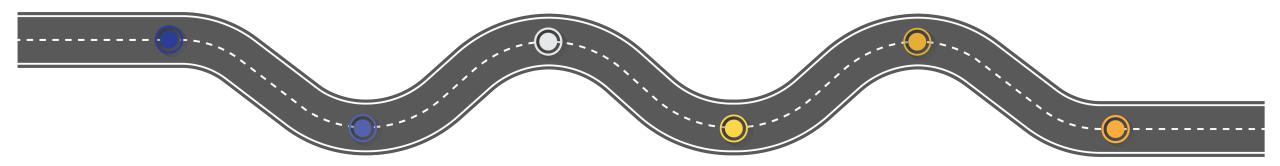
Policy and rebates will drive Strata's to ask for this service

#### **Clearer Information**

More comprehensive business case, clarity on co-benefits, leading to faster approvals

#### **Building Performance**

Shift towards building performance focus, especially around energy



#### **Specialized Knowledge**

Support for low-carbon renewals and more complex projects - team approach

#### ! Technical Support

SEA support during procurement and implementation

#### **Long-term Planning**

Will encourage long-term relationships + need for institutional memory



## What Role Might Industry Play?



#### **Next Steps**

- 1. Build a business case based on a phased program launch over the next 5-10 years
- 2. Advocate with key partners/potential host organizations
- 3. Start to build program architecture





#### **Discussion Questions**



- What value do you see in this program from your organization/industry's perspective?
- What parts are you excited about?
- Any concerns or important considerations?



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Thank you!



